

Innovative Municipal Approaches to Equitable Reinvestment and Revitalization

Philosophy of the Court

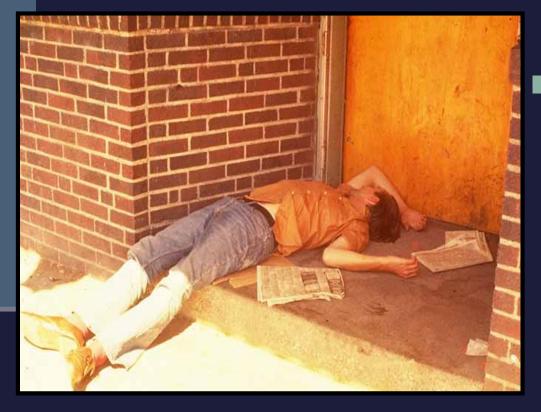
"If a window in a building is broken and is left unrepaired...

...all the rest of the windows will soon be broken."

George L. Kelling & James Q. Wilson Broken Windows: The Police and Neighborhood Safety The Atlantic Monthly, Mar. 1982



Downward Spiral of Human Life

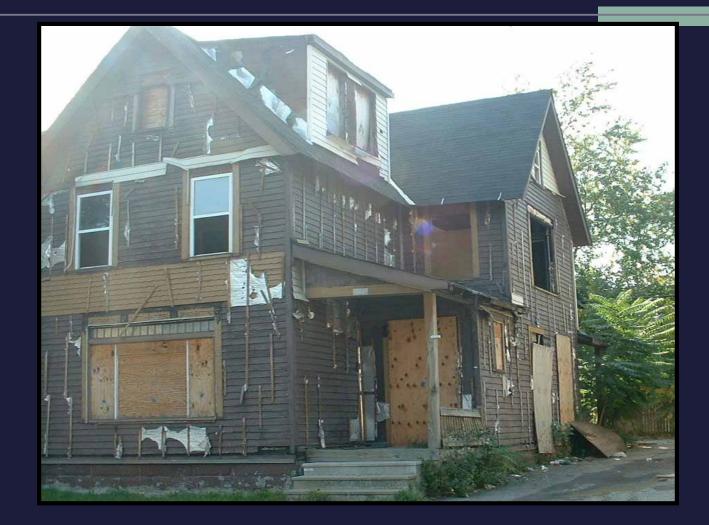


When social indicators point to decline, they attract those who are most comfortable with decline

Vacant Foreclosed Homes



Scrappers



International Attention

BBC

- German Public TV
- Swedish TV
- Greek TV
- Japanese TV
- Swiss Documentary
- New York Times Magazine



Dynamics of a Constantly Changing Crisis

Complicated Title Issues

Gloria Cooper

- Purchased Sep. 1998 for \$47,000
- Deutsche Bank
 - Purchased at Sheriff's Sale Feb. 2007 for \$33,334
 - Listed as: "Deutsche Bank National Trust Company, as Trustee of Ameriquest Mortgage Securities, Inc., Asset Backed Paa-Through Certificates, Series Quest 2005-X2, Under the Pooling and Servicing

Agreement dated as of September 1, 2005 c/o AMC Mortgage Services, Inc., 505 City Parkway West, uite [sic] 100 Orange California 92868"

- REO Nationwide
 - Purchased Aug. 2007 for \$3000
- Wholesale Res
 - Purchased July 2008 for \$4,300
- REO DP
 - Purchased September 2009 for \$1,666



Zombie Titles

- Lenders taking actions that leave titles in nontransferable condition.
 - Banks and other lenders must be encouraged to work through these title

issues, following through with the foreclosures or releasing their liens when necessary, to permit these properties to move into the hands of beneficial owners.



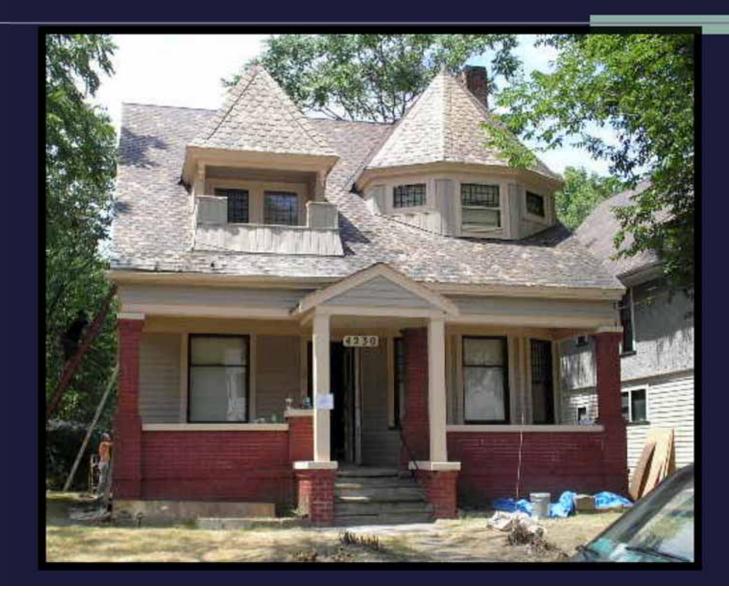
Additional Issues

Service Issues

Business Entities

- Not formally organized;
- No longer in business;
- Not licensed to do business in Ohio (can be prosecuted for this failure, but generally not)
- Out of State Owners (virtually every state in the country)
- International corporations: HSBC; Deutsche Bank;
- Individuals overseas:
 - Israel, China, Russia, Great Britain

Bank REOs



MBA NewsLink

REO Properties a Sticking Point for Servicers, Municipalities

"Unfortunately for the industry, municipal officials don't always understand legal complexities involved in supervising REO properties, nor do they grasp convoluted constraints under which servicers operate. Often they don't care, but they do understand that they want vacant property problems solved."

Cary Sternberg, senior vice president of REO with American Home Mortgage

Wholesalers



Sold to Deutsche Bank Bryce Peters Bulk Buyer X John Ervin (Vendee)

<u>Deed Type</u>	<u>Amount</u>
Sheriff's	\$0
Warranty	\$0
Quit Claim	\$1200
Land Contract	\$19,000

<u>Date</u>

Apr-07

Apr-07

Jan-08

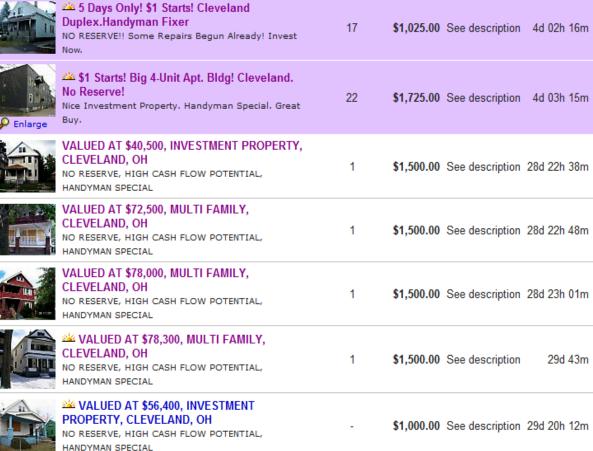
Jan-08

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Welcome! Sign in or register.						
Categories 🔻	Motors	Express	Stores			

Featured Items







Cleveland Craigslist.org

\$7000 / 3br - ***INVESTORS*** OHIO BULK LIQUIDATION (OHIO)

Date: 2010-04-27, 3:46PM EDT Reply to: see below

SOVEREIGN.INVESTMENTS@YAHOO.COM 954-639-6401

QUIT CLAIM DEED - ASSET LIQUIDATION.

ALL MUST GO!

DO YOUR OWN DUE DILIGENCE AND MAKE OFFER!

ALL REASONABLE OFFERS ACCEPTED!

QUICK CLOSE!

MORE PROPERTIES IN OTHER STATES AVAILABLE!

ASKING \$7K EACH

1549 E 85th St Cleveland OH 44103 Cuyahoga 1771 Eddy Rd East Cleveland OH 44112 Cuyahoga 2164 East 76th Street Cleveland OH 44103 Cuyahoga 2275 E 74th St Cleveland OH 44103 Cuyahoga 2275 E 93rd St Cleveland OH 44106 Cuyahoga 2915 East 121st Street Cleveland OH 44120 Cuvahoga 2978 E 75th St Cleveland OH 44127 Cuyahoga 3041 East 78th Street Cleveland OH 44104 Cuyahoga 3125 East 94th Street Cleveland OH 44104 Cuyahoga 3184 W 31st Cleveland OH 44109 Cuyahoga 3206 East 135th Street Cleveland OH 44120 Cuyahoga 3622 E 80th St Cleveland OH 44104 Cuvahoga 3696 E 144th St Cleveland OH 44120 Cuyahoga 615 E 115th St Cleveland OH 44108 Cuyahoga 782 Cheney Avenue Marion OH 43302 Marion 7830 Spafford Road Cleveland OH 44105 Cuvahoga 9612 Hilgert Dr Cleveland OH 44104 Cuyahoga

ASKING \$10K EACH

330 North Defance Street Saint Marys OH 6099 1145 Simon Avenue Lima OH 6786 13178 Mendo Road Van Wert OH 6786

HUD-Owned Properties



Abandonment of Property





Code Enforcement & Police Powers

- Code enforcement = police power, not effort to collect debt
- City may issue administrative order, prosecute debtor in bankruptcy
- City may demolish a property even if the owner is in bankruptcy



Code Enforcement

- "Working the front lines of the foreclosure crisis are local government code enforcement departments as they attempt to maintain order and stabilize neighborhoods from the increasing social and economic harms of vacant and abandoned properties."
- "...code departments are the first responders to citizen complaints often referred by mayor, city councilors, and county commissioners."

Joseph Schilling

Director of Research and Policy for the National Vacant Properties Campaign Professor of Urban Affairs and Planning at Virginia Tech

Common Misconceptions



- No obligation to maintain property due to filing of or completing bankruptcy.
- Believe the property was "lost" in bankruptcy.

How Big is the Problem?

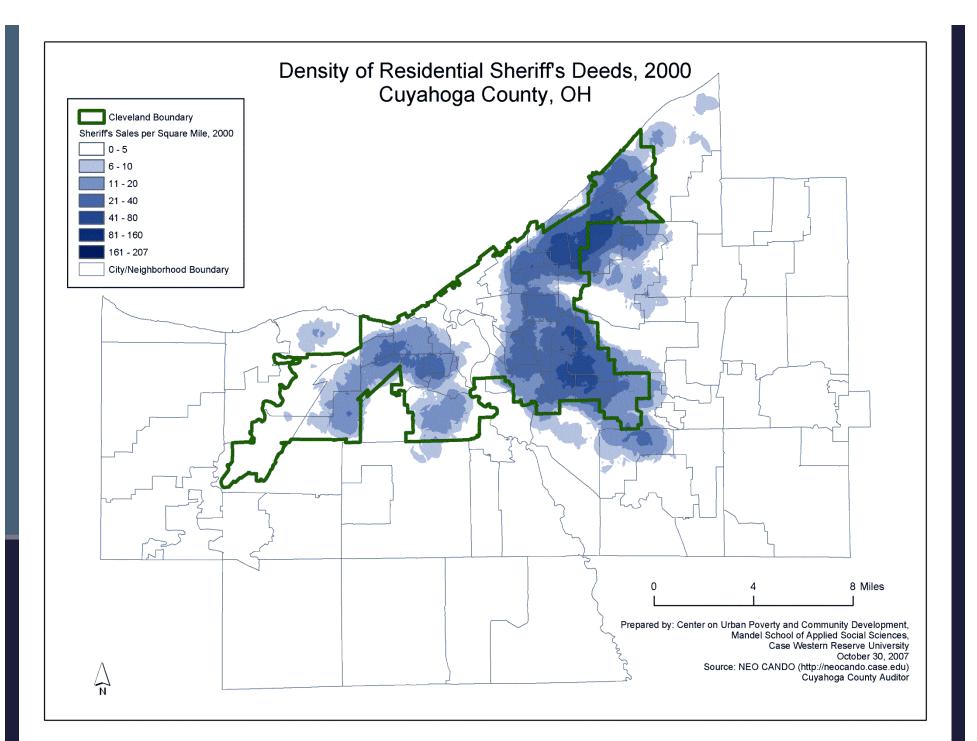
Ohio (# 12): <u>1 in 50</u> housing units received a foreclosure filing in 2009 Cuyahoga Cty.: <u>1 in 11</u> properties since 2005

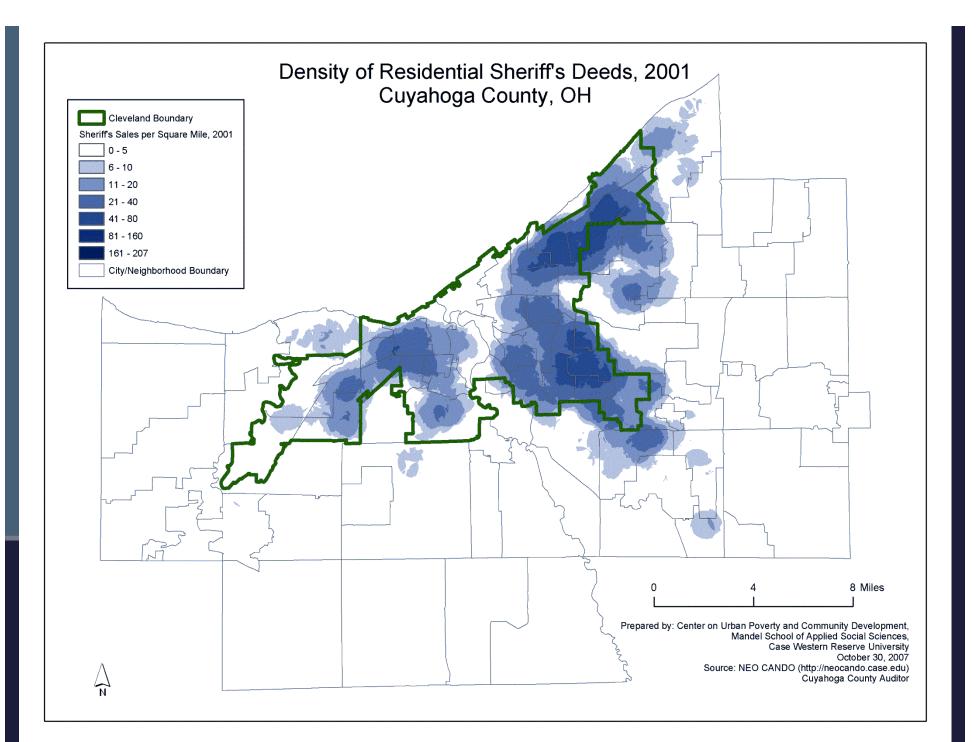
The Top 3 Nevada (# 1): 1 in 10 Arizona (# 2): 1 in 16 Florida (# 3): 1 in 17

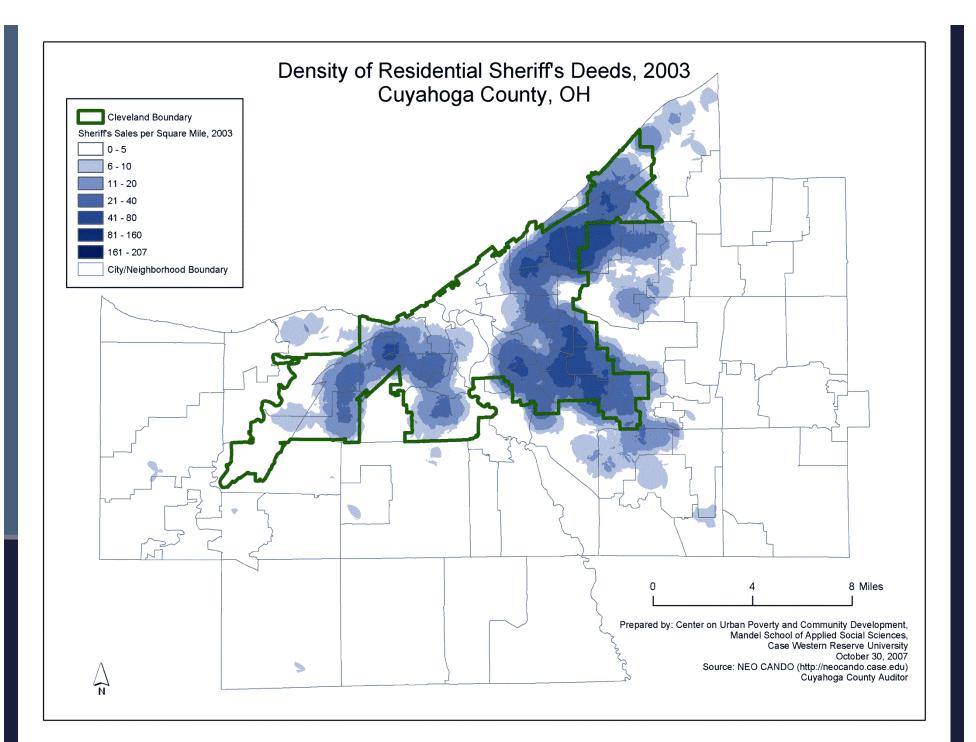
Ohio's Neighbors

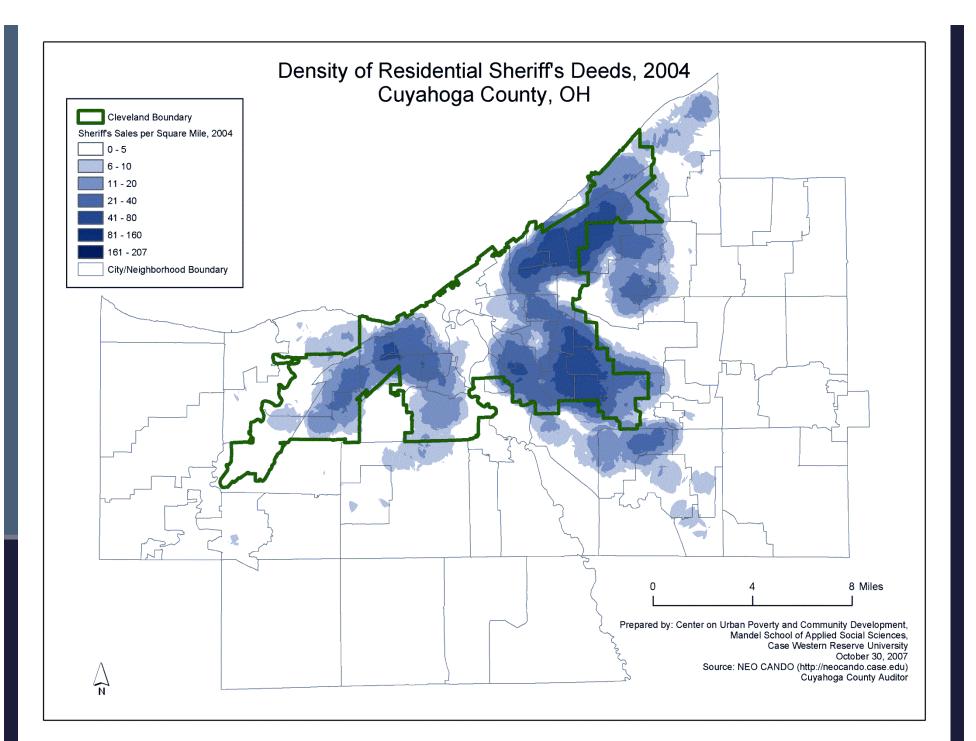
Michigan (# 8): 1 in 38 Indiana (# 18): 1 in 67 Pennsylvania (# 33): 1 in 122 Kentucky (# 40): 1 in 197 West Virginia (# 48): 1 in 597

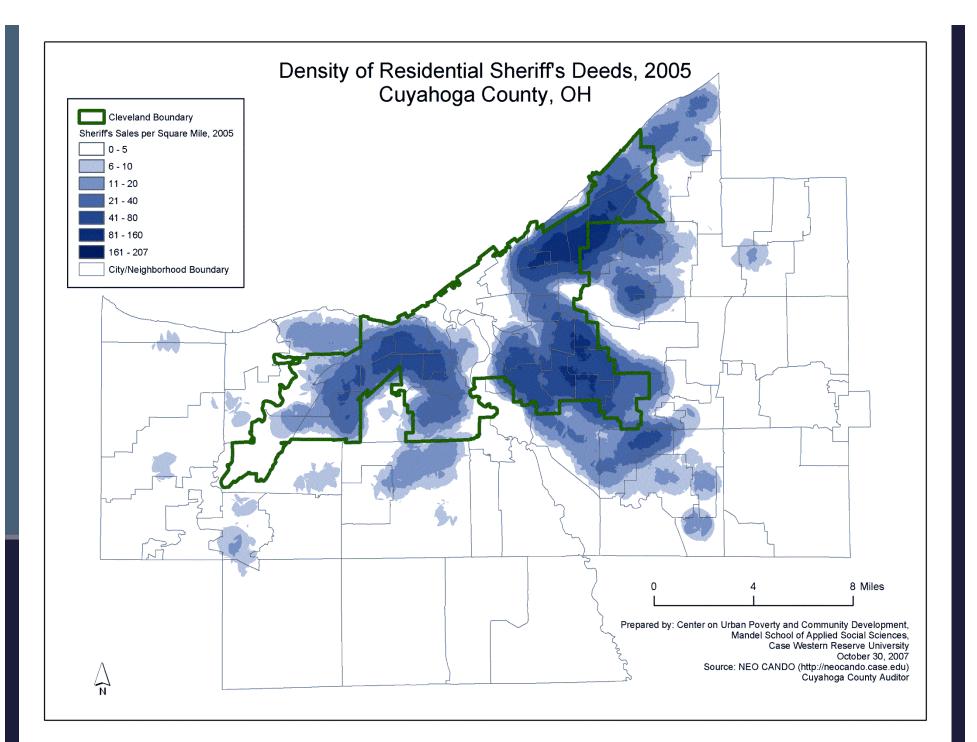
Data from RealtyTrac Year-End 2009 Foreclosure Market Report, Jan. 14, 2010 and The Plain Dealer, February 01, 2010

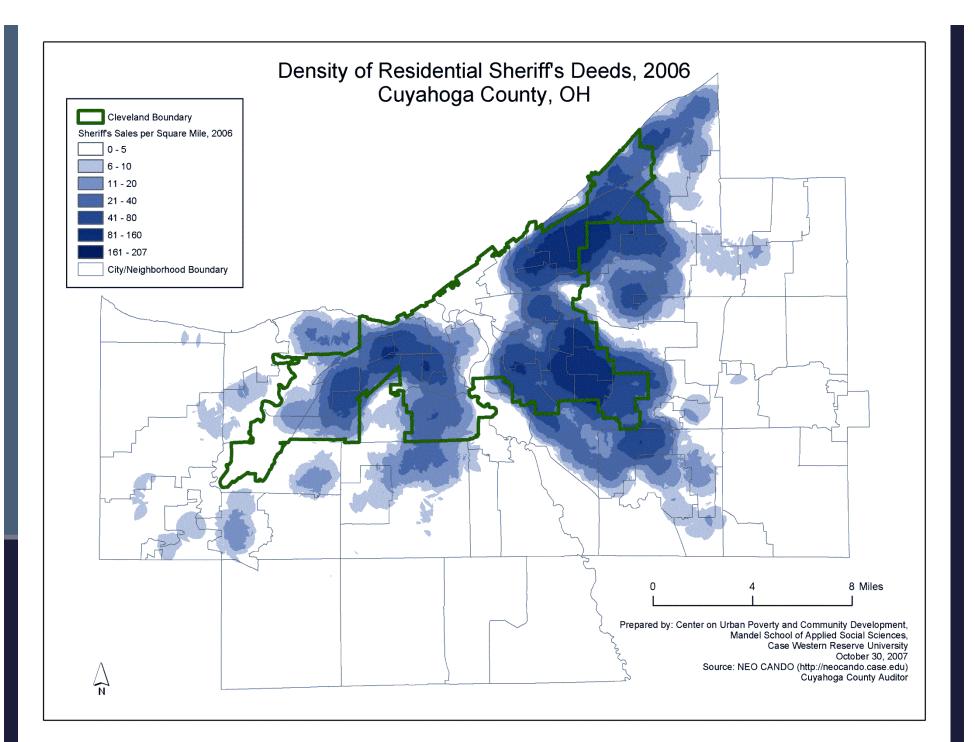


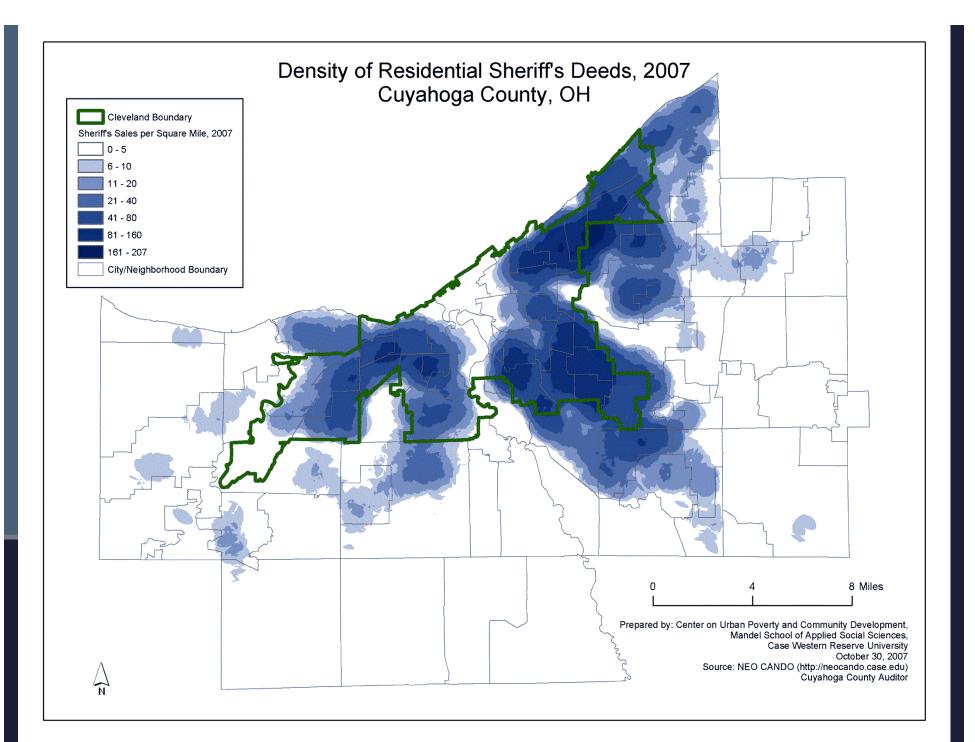












Cleveland at the Crossroads: June 2005

Between 10,000 and 25,000 vacant structures in Cleveland Study in Philadelphia, (property values comparable to Cleveland) found that presence of even one abandoned property on a city block caused market value of each property on block to be lowered by \$6,500

Cleveland spends about \$10 million to board up, clean up, and demolish abandoned properties each year

Lack of effective code enforcement facilitates the practice of "flipping" Building and Housing undergoing analysis by third party to streamline processes

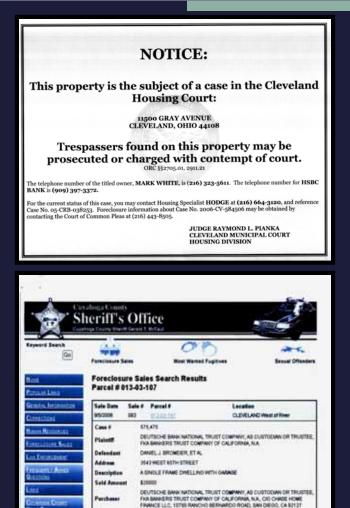
"It's just too easy to own vacant property in the city of Cleveland."

Housing Court Initiatives

- Placard Program
- "Clean Hands" Docket
- Corporate Docket
- Comprehensive Sentencing & Plea Agreements
- Victim Restitution
- Letters to Common Pleas Foreclosure Defendants
- Selective Intervention Program (SIP)
- Court Community Service
- Subpoena Program
- Landbank Donations
- Artistic Boarding

Placard Program

- Bailiff posts placards at vacant and abandoned premises.
- Placard includes contact info for owner, bank or lending institution if the property is in foreclosure, and Housing Specialist assigned to case.
- Information regarding Sheriff's Sale (date of sale; purchaser) also is posted on the property.



STEVEN PATTERSON

an Pair

"Clean Hands"

Plaintiff may not proceed in eviction case if plaintiff has outstanding criminal warrants in Housing Court.

Because of high number of warrants for banks and lending institutions, Court established oparate docket to which evictions are referred then there is a warrant for the plaintiff.

Failure to clear warrant ultimately may result in dismissal of eviction action.

Docket not limited to banks, lenders.

Corporate Docket

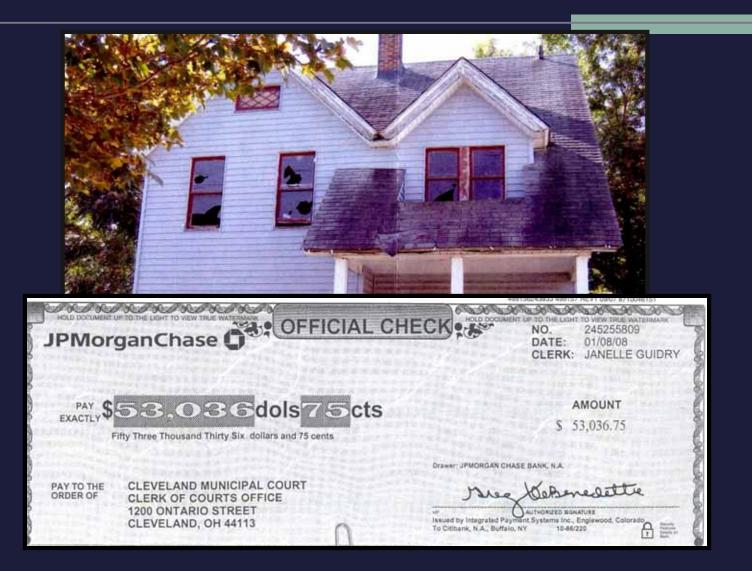
- Where defendant is a corporation, LLC, or other business organization
- When service is perfected, but organization fails to appear
- Representative is ordered to appear; service is sent to address of record and corporate officers' homes (even overseas)
- If no representative appears, the organization is ordered to show cause to avoid contempt
- If organization fails to appear at show-cause hearing, per diem fines of \$1,000 until representative appears and enters a plea
- Over \$5 million in per diem fines converted to civil judgment
- More importantly, some banks and other corporations are now showing up in court

The Corporate Docket:

Per Diem Fines Converted To Civil Judgment

Defendant Name	Total per Diem Fines Converted
EZ ACCESS FUNDING , LLC	\$48,806,000
INTERSTATE INVESTMENT GROUP, LLC	\$16,182,000
ALLOTTA FANNIE, LLE	\$5,481,000
PARAMOUNT LAND HOLDINGS, INC.	\$5,240,000
UNITED MANAGEMENT AND INVESTMENT, LLC	\$2,331,000
CRN MANAGEMENT, LLC	\$2,058,000
LWBR, LLC	\$1,890,000
SFS GROUP LTD PARTNERSHIP	\$1,750,000
FIRSTSOURCE NATIONAL HOMES	\$1,351,000
NATIONAL ASSET MANAGEMENT GROUP	\$1,344,000
REO NATIONWIDE, LLC	\$1,183,000
BENWORLD CONSTRUCTION, LLC	\$1,092,000
TOTAL PER DIEM FINES SANCTIONED TO DATE:	\$154,602,500

11024 Harvard Avenue



Community Control Sanctions (Probation)

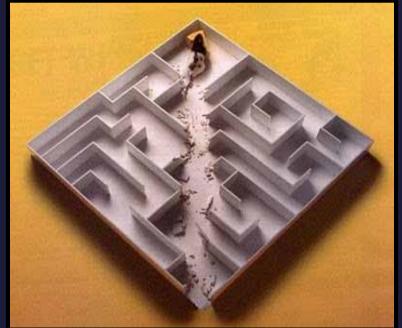
Up to 5 years

- Defendant not to re-offend
 - including other properties owned by defendant
- Additional conditions may include:
 - completion of work/repairs
 - restrictions on use, transfer of property
- Examples:
 - Thor, Bank of America, US Bank...



Comprehensive Sentencing & Plea Agreements

- Court endeavors to include solutions that address all of a defendant's problem properties
- Realistic assessment & plan for repair or transition to beneficial owners
- May include regular monthly, bi-weekly or weekly meeting with Court & Probation officer – Housing Specialist.
- Examples: Christiana Bank, LaSalle Bank, Econohomes, Go Invest Wisely...
 When defendant owns multiple properties in the City of Cleveland, cited properties often just the "tip of the iceberg"

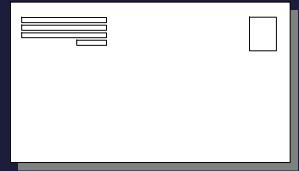


Victim Restitution

- Available as misdemeanor sanction through R.C. 2929.28
- Where victims suffer economic losses
- Direct and proximate result of convicted conduct
- Limited to actual amount of loss
- Victim must prove amount if disputed
- Not available to government for costs of services/duties/investigation

Letter to Common Pleas Foreclosure Defendants

- Sent to all primary defendants in foreclosures filed in Common Pleas with property in Cleveland or Bratenahl;
- Outlines property maintenance obligations and owners' right to occupy during foreclosure process;
- Provides information for contacting Housing Specialist and County Foreclosure Prevention Program.



Selective Intervention Program

- Geared toward first-time offender owner-occupants
- Defendants assigned a Housing Specialist enter into a "contract" with the Court, agreeing to cooperate with the Specialist, who assists them in locating resources to make repairs
- If defendant makes repairs according to the contract, City dismisses criminal case, and defendants will not have a criminal record



If defendant fails to comply with terms of the contract, or fails to cooperate with Specialist, defendant's case is returned to criminal docket where defendant is sentenced

Court Community Service









Efforts of a Problem Solving Court

Court Issued Subpoenas

- Obtain information helpful to the administration of case
- All necessary parties are in the Courtroom to make a decision on the lien holder's interest
- Donations to Land Bank, Community Development Organizations
 - Turn property over to an entity that will make beneficial use of the property through rehabilitation or demolition

Artistic Boarding



The Nation

Home-Owners in Revolt

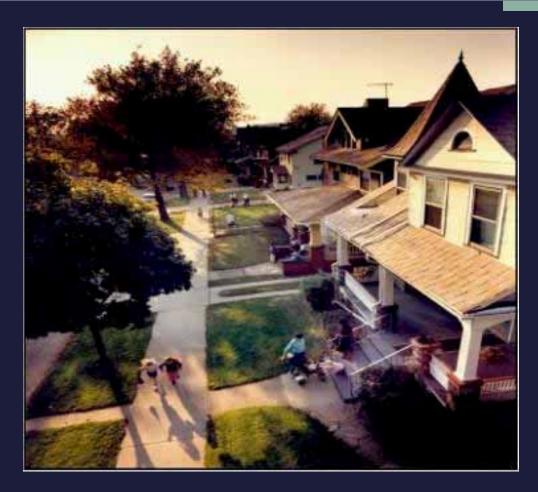
By JAMES STEELE

Cleveland, August 8 down Lardet Avenue on Cleveland's East Side a throng of people is smiling, talking, laughing, arguing with the legs. But the crowd is not giving way; three times this

Back on Lardet Avenue there has been clubbing and T is ten o'clock on a hot, oppressive July night. Up and shooting-a dozen men have been shipped to hospital with scalp lacerations; two men have been rushed away, shot in



Ensuring Livability in Cleveland's Neighborhoods



www.clevelandhousingcourt.org/reclaiming